



*Leading the way in excellence!*

**Zhav International**

*is proud to introduce*

**TRAINING FOR SUCCESS**

## **WORK SMART, *NOT HARD***

A first of its kind Training Program in Australia. This revolutionary and innovative Training Program is designed to help clinics nationally train their staff to the highest level, with amazing results in the following areas:



Yaffa Zhav, CEO

★ **CLIENT CONSULTATION**

- How to up-grade new clients to have multiple treatments

★ **RETAIL SALES**

- Create sales without “selling”

★ **DOUBLED WEEKLY TURNOVER**

- Learn how to sell the “Pay in Advance Program” and have your clients commitment.

★ **CONVERT ENQUIRIES INTO BOOKINGS**

- Learn how to convert telephone enquiries into bookings

★ **RE-BOOK CLIENTS**

- Learn techniques on how to rebook your client and much more

★ **STAFF MOTIVATION**

- How to motivate and inspire your staff to sell more.

- How to keep your staff happy and loving working in your clinic.

- Learn how to be successful in the 21st century

*Zhav International is nationally recognised for their unique training techniques including NLP (Neural Linguistic Programming) which uses sounds colours and games to maximize staff performance. CEO of Zhav International, Yaffa Zhav has 30 years' experience in the beauty industry owning her own wholesale business and successful Beauty Clinic in Adelaide. She is passionate about sharing her knowledge with other beauty clinics, helping them to gain the success that they deserve.*

*Each Training Session is tailored to the clinics specific needs.  
**Do not miss out - Your success is our success!!***



# Leading the way in excellence! Zhav International CLINIC TESTIMONIALS 2017

Dear Yaffa & Julie,

Thank you so much for an amazing weekend. As I work by myself in Melbourne, I felt that I needed to introduce a new innovative treatment into my clinic as my weekly turnover was not increasing.

Thanks to Zhav International, I purchased New Equipment and products. Their training was so different, it has given me motivation and inspired me to reinvent my business. My weekly turn over has increased and my clients are really excited.

Thank you again Yaffa and Julie. Your hospitality and attention to details is to be congratulated. **Grace, Cezanne Health & Beauty, VIC, Feb 2017**



Thank you so much to Yaffa and Julie for two full days of fantastic education in Microdermabrasion and the Dynamic Lift. I thoroughly enjoyed both days and feel very competent and excited in building a clientele using both these

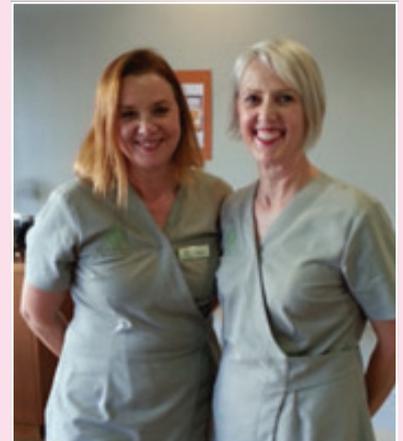
machines. Both days were full of very informative information which will definitely help me to exceed in industry.

**Debbie Wild, Serenity Advanced Cosmetic and Laser, SA, March 2017**

We recently went to Adelaide for refresher training with Yaffa. OMG- It gave us the kick up the backside that we needed! It re-motivated us and got us excited again.

Thank you Yaffa!

**Judi & Susan,  
Tir Na Nog Skin &  
Body Therapy,  
VIC, March 2017**



Sponsor of  
The Olivia Newton-John  
Charity Gala Ball 2016



**Zhav International  
Ambassador,  
South Australian  
Paralympic Gold  
Medalist, Katrina  
Webb with Yaffa  
Zhav, CEO of Zhav  
International**

**Want to be successful and make  
a difference in your clinic?**

**Call us for more information (08) 8362 0222**